

## QUESTIONS and REQUEST FOR INFORMATION

### Economic and fiscal Impact Report Inglewood Basketball and Entertainment Center

1. The Report relies upon a number of IBEC assumptions of attendance and ticket prices for the various events and activities at the Center. Was HR&A provided any supporting documentation or has HR&A undertaken any analysis to confirm the assumptions? If so, would you provide the information?
2. Are the projections of gross sales for the shopping center/retail and the restaurant based solely on purchases of attendees (Appendix B Table 4)? If not what is the breakdown of attendee purchases versus other purchases?
3. Have you or IBEC prepared a surplus and leakage analysis for the retail and food service categories? Has HR&A considered the transfer of retail and food service sales away from comparable stores?
4. Has HR&A considered the cumulative impacts of the SOFI stadium project and the IBEC project?
5. In Appendix A Table 4 there is a column with no heading. What is the purpose, or what is it used for?
6. Does IBEC have an agreement with the City regarding reimbursement for safety and traffic expenses related to events at IBEC?
7. In your analysis, HR&A has assumed that City expenses are related to the amount of time that employees are onsite.
  - a. Does this mean that the City only incurs expenses when the people are at the facility?
  - b. When the facility is unoccupied, the City incurs no expenses?
  - c. At events, do concessionaires have employees and shouldn't those be considered?
  - d. For setup and takedown of events, aren't there contractors associated with the various events and shouldn't these people be considered in HR&A's analysis?
  - e. Aren't there a number of other contractors and vendors providing services to the facility, and shouldn't they be counted?
8. For an multi-tenant office building, when considering its effect on fiscal costs, the total employment in the building is the relevant factor, not just the employees of the building owner. Given the nature of the uses here, why shouldn't the measure be IBEC employees and contractors associated with events?
9. Can you provide a fiscal analysis for a facility such as this that has used the same methodology as utilized by HR&A?