## Message

From: Dennis Kanuk [dennis@mcadvise.com]

**Sent**: 4/30/2018 1:50:07 PM

To: Brian Boxer [/o=ESA/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=Brian Boxer294]
CC: Christina Erwin [/o=ESA/ou=Exchange Administrative Group (FYDIBOHF23SPDLT)/cn=Recipients/cn=Christina

Erwina70]; Mindala Wilcox [mwilcox@cityofinglewood.org]

**Subject**: IBEC: LA Clippers ticket zip code data for 2017-18 season

Attachments: 2017-18 LA Clippers Tickets by ZIP 4.30.18.xlsx

Hi, Brian,

We have compiled the zip code data for LA Clippers tickets for the 2017-18 in the attached spreadsheet. This data is based on information provided to the Clippers for all ticket types, including full season tickets, half season tickets, group purchases, and individual game tickets. Where possible, the zip code reflects the "ship to" address provided, rather than the billing address.

The information in the attached spreadsheet provides the total percentage of tickets sold/delivered to addresses outside California (22.35%), inside California but outside the Greater Los Angeles Region (3.05%) and within the Greater Los Angeles Region of Los Angeles, Orange, Riverside, San Bernardino and Ventura counties (74.60%).

The spreadsheet tabs also provide the zip codes for sales within the Greater Los Angeles Region as a percentage of all ticket sales, CA ticket sales, and Greater Los Angeles ticket sales. As more than 79% of the ticket sales within the Greater Los Angeles Region were to zip codes within LA County, the spreadsheet includes a zip code percentage breakdown for LA County sales.

Please let me know if you have any questions about the data or would like to discuss.

Thanks, Dennis

## Dennis Kanuk

MONTGOMERY CLARK ADVISORS 10877 Wilshire Blvd. Ste. 1102 Los Angeles, CA 90024

E-Mail: Dennis@mcadvise.com

Office: (310) 443-7711 Mobile: (213) 309-5652