Message

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Sent:	5/3/2018 6:37:05 PM
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Subject:	IBEC Employees and Ticket Data
Attach manta.	IREC Events and Employment 2.26.2019 vlove LA Clinetic Employee Zin date 4.27.19 vlov

Attachments: IBEC Events and Employment 3.26.2018.xlsx; LA Clippers Employee Zip data 4.27.18.xlsx

## Dennis,

We are reviewing the data you provided indicating the employment assumptions for the arena, and we have questions about the numbers. Specifically, we have questions about the employee zip code data received on April 30. The employee numbers (220 event day employees) discussed in your email are very different from the table that you previously sent us and was passed out a few weeks ago at the team meeting (attached), which show 895 event-day employees. Is there a distinction between arena employees and team employees? If possible we'd like to receive information about employees of both 3<sup>rd</sup> party companies/vendors and those employed directly by the team.

For the tickets data, we had asked to get the data separated by ticket type (season ticket, individual, partial season ticket), with information about the percentage of total tickets within each type. If we had the data separated, we could analyze if there are differences in the location of fans by ticket types, and use that to more accurately distribute trips. Are you able to provide that data?

Thank you for any clarification and additional information you can provide.

## Christina

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